Report overview



Future of bioengineering

August 2022

What is the trend about?

From the cellular level to complex living systems, **the future of bioengineering** reflects the convergence of biological and information technologies to transform business and society

It is defined by 4 arenas: biomolecules, biosystems, biomachine interfaces, and biocomputing. In recent years, **biomolecules** and **biosystems** have experienced widespread developments¹



Biomolecules

Mapping and engineering intracellular molecules (eg, DNA, RNA, proteins) related to the study of omics (eg, genomics, proteomics)

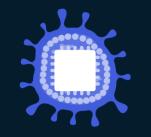


Biosystems

Mapping and engineering complex biological organizations, processes, and interactions (eg, cells, tissues, and organs)

Biomachine interfaces

Connecting nervous systems of living organisms to machines Focus for tech trend



Biocomputing

Using cells and cellular components for computation of information (eg, storing, retrieving, processing data)

¹Technologies featured are a selection of growing and promising technologies but are not exhaustive of all technologies in the field.

Why should leaders pay attention?

Across industries, efforts are increasing in development and adoption of biorelated technologies

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Number of scientifically feasible use cases with implie economic impact across multiple industries identified

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d		

78%

Share of top global revenuegenerating companies with some level of sustainability commitments related to scope 1 and/or 2 emissions



>\$400 million

Investment in cultivated meat in the first half of 2021, projected to increase rapidly



Potential could unlock transformative new capabilities, with a strong impact on scope and scale

Providing new business opportunities $\overset{\frown}{\leftarrow}\overset{\frown}{\leftarrow}\overset{\frown}{\leftarrow}\overset{\frown}{\leftarrow}\overset{\rightarrow}{\leftarrow}\overset{\frown}{\leftarrow}\overset{\frown}{\leftarrow}\overset{\frown}{\leftarrow}\overset{\bullet}{\bullet}\overset{\bullet}{$

Forecast annual global impact of





45%

Share of global disease burden that could be addressed

Transforming production processes

bioengineering in 2030–40

60%

Share of world's physical outputs that could be made using biological means



÷: \$

30%

Share of private-sector R&D that could be spent in biology-related industries

What are the noteworthy technologies?

Across biomolecules and biosystems, several technologies have recently made significant progress

Non-exhaustive

Торіс	ic Technology ¹ Description Benefits		Benefits	Example	
Omics	Viral-vector gene therapy	Permanent replacement of poor-functioning genes to treat genetic diseases, where modified viruses act as drug-delivery vehicles of genetic sequences	Treats previously uncurable diseases Can address diseases before they are symptomatic	Treatment for cystic fibrosis	
	mRNA شاہ therapy	Temporary use of synthetic mRNA translated into protein to compensate for missing or mutated genes	Offers temporary alternative to gene therapy that aids gene expression without risk	COVID-19 vaccine	
Tissue engineering	Cultivated meat	Meat made by taking a small sample of animal cells and growing them in a controlled environment, emulating conventional meat qualities	Combines attributes of animal meat and plant-based meat with strengths in taste, food safety, animal welfare, and worker welfare	Cultivated chicken meat for consumption	
with biochemicals without changing existing production disruption production processes Offer more environme alternatives to traditic		Create cost-effective materials with minimal production disruption Offer more environmentally friendly alternatives to traditional chemicals with carbon emission reduction	Bioethanol- based polyethylene		
	Bio- replacements	Materials using biochemicals that provide similar quality and cost but have better environmental impact than traditional chemicals	Improve sustainability but require complex value chain changes Minimize regulatory hurdles with low entry barriers	Vegan leather made from mushrooms	
	Bio-better	Materials with new combinations of properties developed from unique biochemical synthesis	Improve sustainability Offer strong quality and technical performance	Bio-based optical films	

¹Technologies are non-exhaustive. They were selected based on their combination of innovation, business adoption, and impact.

What is the notable potential impact of bioengineering technologies across industries?

Healthcare, including pharmaceuticals and fitness, is the leading industry in adoption of bioengineering, especially in development of new medical treatments

Other industries scaling adoption are retail, consumer goods, agriculture, energy and utilities, and materials

Industry affected ¹		Impact from technology trend		
Healthcare and pharmaceuticals		Advancements across healthcare, pharmaceuticals, wellness and fitness, and biological sciences for improved understanding of health conditions and diseases (eg, diagnosis, monitoring), treatment, patient outcomes, and scientific discovery		
		Ethical and long-term health concerns around use of novel and innovative technologies on humans (eg, impact of germ line gene editing on future generations)		
	Consumer goods	Creation of sustainable, cost-effective, and higher-quality materials and production processes for consumer goods, such as clothing, accessories, shoes, beauty, and packaging		
	Agriculture	Increased access and shift to more sustainable and cruelty-free food sources through cultivated meat		
		Potential economic disruption across supply chain for food		
		Ethical and long-term health concerns associated with unconventional production of food sources		
	Energy and utilities	Shift toward cleaner energy sources, such as biofuels		
	Materials	Advancements in sustainable, cost-effective, and higher-quality biomaterials and production processes		

¹Non-exhaustive, focused on industries where technology has widespread applications with mature adoption

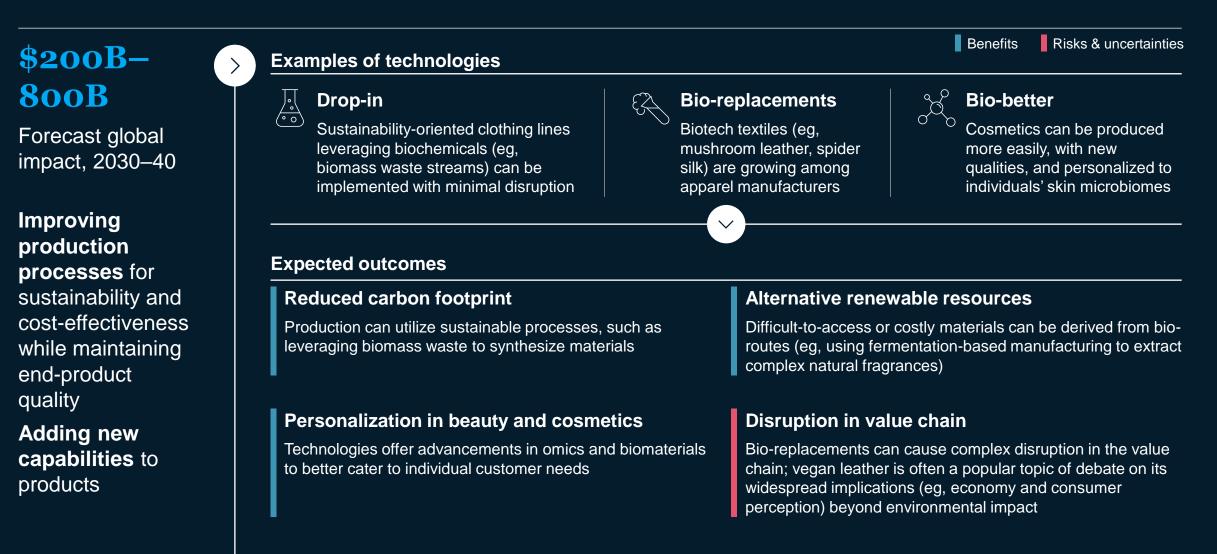
Risks & uncertainties

What are examples of disruption in healthcare and pharmaceuticals?

\$0.5-1.3	Examples of technologies	Benefits Risks & uncertaintie
trillion Forecast global impact, 2030–40	Viral-vector gene therapy As of Feb 2022, there are 8 FDA-approved therapic late-stage development and another 120 in Phase growing work on more therapies	
Increasing	Expected outcomes	
healthcare solutions that will treat or even prevent previously uncurable diseases	Treatment for monogenic and polygenic diseases Treatment for ~10,000 diseases caused by a single gene (eg, sickle cell anemia, hemophilia, inherited blindness, immune deficiencies) and diseases caused by a combination of genes (eg, cardiovascular, neurodegenerative, metabolic, reproduction)	 Novel cancer treatment Treatments addressing all stages of cancer (from screening to treatment to cure), especially cancer linked to genes (eg, BRCA1 and BRCA2 for breast cancer) Aging prevention Anti-aging therapies that eventually assist with tissue repair, longevity, mental cognition, an physical capabilities
	Personalized treatments Bespoke treatments using genetic data to identify risk of certain diseases (eg, COVID-19, HIV) and provide targeted treatment	 Health risks Genomic risk from therapies (eg, viral-vector gene therapy, DNA-based gene therapies) due to the permanence in altering DNA; long-term health effects are also still being investigated Ethical concerns Deep ethical and morality concerns on the extent of modifying genes and its cascading

effects on human personality and behavior, as well as impact on future generations

What are examples of disruption in consumer goods?



What are examples of disruption in agriculture?

Risks & uncertainties Benefits \$0.8T-**Examples of technologies 1.3**T **Cultivated meat** \sim Lab-grown meat, such as beef, poultry, and seafood, can be produced and harvested Forecast global impact, 2030-40 \checkmark **Expected outcomes** Sustainable and cruelty-free High prices and limited variety Sustainable, accessible food source alternatives to As a relatively nascent product, cultivated Production techniques are more accessible, environmentally friendly, traditional food meat is priced higher than traditional meat friendly to animal welfare, and friendly to worker welfare and has limited variety; as the industry options Consumer acceptance and unknown long-term health scales, consumer prices should decrease (with reduced production costs), and impact product variety is expected to increase Consumer perception is crucial for adoption of cultivated meat; producers need to strengthen confidence in safety and nutritional

value, which varies depending on meat type; novel processes may

Cultivated-meat adoption could disrupt existing agricultural value chains if the society decides to adopt alternative <u>foods broadly</u>

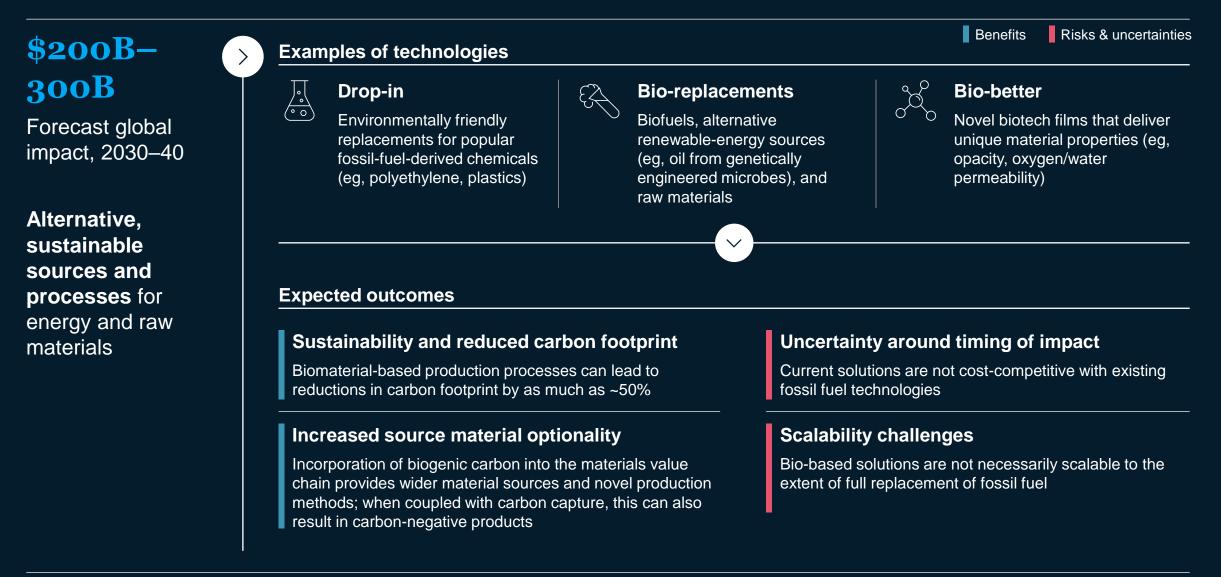
use ingredients with unknown long-term health effects

Economic disruption and scale

Limited regulatory approval

Singapore is currently the only country to approve sales of cultivated meat

What are examples of disruption in energy and utilities and in materials?



What should a leader consider when engaging with novel technologies?



Benefits

Opportunity to address global challenges through improved/enhanced healthcare solutions and accelerate environmental impact through renewable energy sources, and more

Novel sustainable production practices that are more environmentally friendly than traditional methods while often being cost-effective

Risks and uncertainties

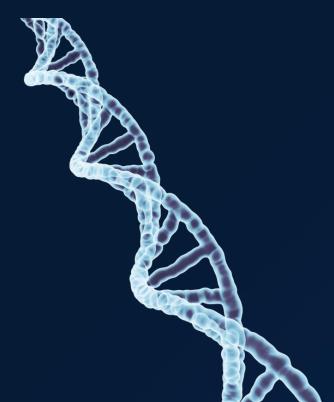
Nascent bio-markets, which need to address challenges of consumer perception, safety, cost, and quality of end products

Lack of regulation due to nascency of markets

Ethical concerns about the extent of modifying living systems, such as human genes

What are some notable topics of debate?

With its cross-disciplinary innovations and potential cross-cutting impact, bioengineering ventures into interconnected areas of debate



Risk and bioethics

How should we use bioethics to determine the appropriate extent for genome editing?

- **Biology** is **self-replicating and self-sustaining;** it **lacks boundaries**; due to gaps in knowledge and interconnections among the biological sciences, experimentation could lead to unintended, potentially harmful, consequences
- Some gene therapies and other methods (somatic gene editing) are generally viewed as appropriate for treating rare diseases; other **gene methods that could affect future generations** (germ line gene editing) are contentious
- Likewise, different values and principles can influence different perspectives on **ethical use and misuse in bioengineering**, such as editing human traits, dubbed "playing God"

Changes to existing daily life How does cultivated meat fit within existing diets? Is it vegetarian, vegan, kosher, etc?

- Cultivated meat can benefit welfare for animals and human workers (eg, cruelty free), which makes it a more ethical as well as sustainable option
- However, cultivated meat is an unprecedented and nuanced area for dietary
 restrictions (eg, some consider it to still be an animal), and individual consumers
 make take a different stance; in the future, cultivated meat could receive
 standardized certifications (eg, cruelty-free, Kosher) to facilitate consumer
 decisions

Outlook

What will shape the long-term impact and implications of bioengineering technologies?

- Varying perspectives debate timeline, type and scale of impact, and level of disruption (eg, regulatory changes) in society and the economy
- Based on their execution, these technologies could reinforce or widen socioeconomic disparities due to unequal levels of technological access
- Alongside the digital debate on privacy and consent, these topics also touch on debates related to individual personal biological information (eg, ancestry, hereditary traits)

Resources

The Bio Revolution: Innovations transforming economies, societies, and our lives The third wave of biomaterials: When innovation meets demand Cultivated meat: Out of the lab, into the frying pan Inside the fact-based report on biological science that reads like science fiction How could gene therapy change healthcare in the next ten years? COVID-19 and cell and gene therapy: How to keep innovation on track

Viral-vector therapies at scale: Today's challenges and future opportunities

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Future of clean energy

August 2022

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What is this trend about? (1/2)

The clean-energy future is a trend toward **energy solutions that help achieve net-zero emissions** across the energy value chain, from **power generation** or production to **storage** to **distribution**

Power generation

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Renewable energy Solar photovoltaics (PV) and thermo-solar, wind, geothermal, nuclear	Sustainable fuels Biofuels and hydrogen-based fuels	Hydrogen (H ₂)
About 84% of global power demand, which is estimated to grow 3x by 2050, can be met using renewable energy Solar photovoltaics are expected to cover ~60%, onshore wind power generation to cover ~20%, and offshore wind power generation to cover ~4%	Sustainable fuels could decarbonize high energy density requirements of aviation, maritime shipping, and heavy freight Demand growth rate is expected to outpace that of fossil fuels	Cost of producing decarbonized hydrogen (blue, using carbon capture; green, using renewable electricity) is projected to beat conventional hydrogen (gray, from natural gas) by 2030
	Limited capital is required to transition; these "drop- in" fuels do not require upgrading existing engines	Electrolyzers' critical role in unlocking demand for green hydrogen is that they reduce the cost of production

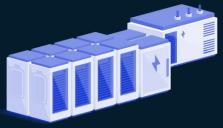
What is this trend about? (2/2)

Power storage

Energy storage Battery technologies, recycling, second use, long-term storage, e-mobility, etc

Stationary storage system

Long-duration energy storage technologies are expected to drive ~20% of renewables adoption, enabling ~2.4 gigatons (Gt) of renewables abatement; short- to mid-duration storage is expected to expand renewables penetration from 30% to 80%, indirectly enabling up to ~6 Gt of abatement



1. Electric vehicle.

Power distribution

Energy optimization and distribution

Smart grid

Advanced, intelligent electric grid system could provide real-time insights and control for the distribution grid

Increasing AI applications across smart grids could leverage big data's potential (eg, improving accuracy of demand predictions)

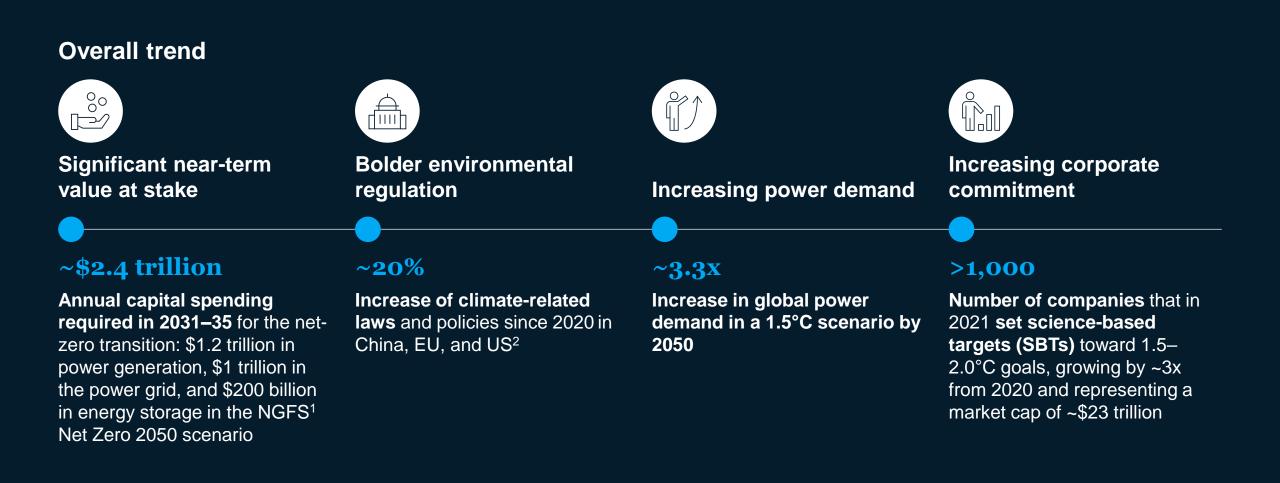


EV1-charging infrastructure (EVCI)

EVCIs compete primarily on charging time and cost, with wide ranges in both: charge times range from ~8 hours to just 10 minutes, and prices range from \in 7,500 to \in 110,000



Why should leaders pay attention? (1/2)

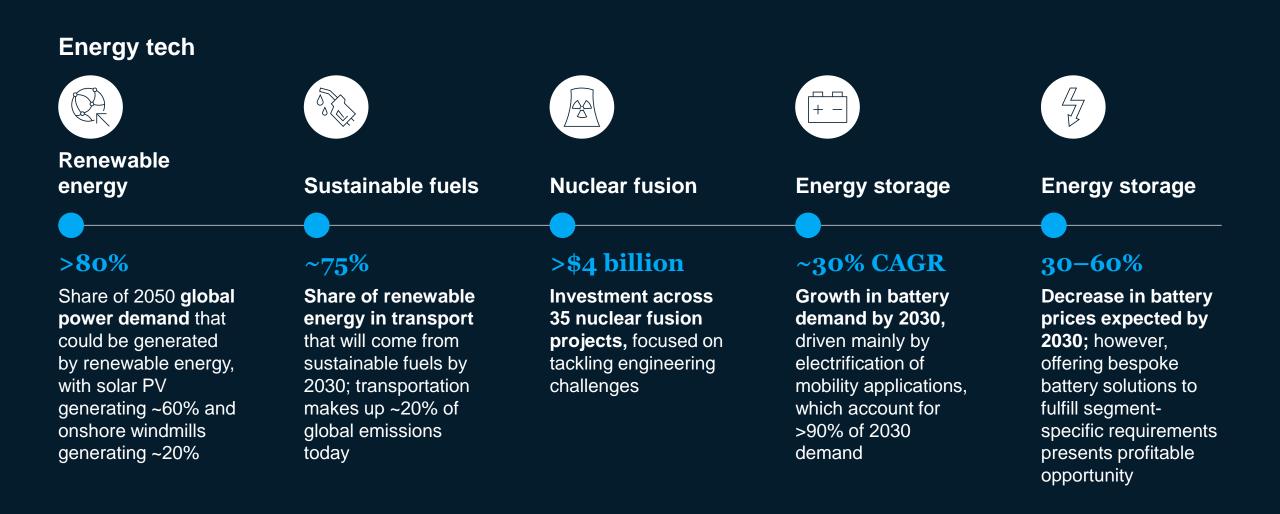


1. Network for Greening the Financial System

2. Current number of policies is 11 in China, 17 in US, and 48 in EU.

Source: *Major risk or rosy opportunity: Are companies ready for climate change (CDP Climate Change Report 2019),* CDP, 2019; "Nuclear fusion market could achieve a \$40 trillion valuation," Bloomberg, Dec 28, 2021; "The net-zero transition: What it would cost, what it could bring", McKinsey, Jan 2022; "Global Energy Perspective 2022," McKinsey, Apr 2022; McKinsey analysis

Why should leaders pay attention? (2/2)



What are the most noteworthy technologies? (1/2)

Renewable energy

water splitting, etc.

Solar PV and thermo-solar, wind, geothermal, nuclear

On- and offshore Offshore wind Solar **Nuclear fusion** Hydrogen photovoltaics (PV) wind generation generation Wind power plants with **Primary methods for** Maturity in tech has Wind turbines mounted Fusion is the **process of** driven down costs larger rotors, blades, and on floating structures combining atoms under hydrogen production are height are better suited to gray/brown (unsustainable, below costs of allow power generation high temperatures and traditional fossil fuels harvest lower wind in water depths where pressure to release being replaced), blue (i.e., vs coal) speeds at higher bottom-mounted clean energy (affordable, lower-carbon alternative), and green (zero altitudes structures are not Advancements in 3rd-**Fusion power research** feasible carbon emissions) hydrogen⁴ den solar PVs are Offshore plants (expected is nearing a close, Current global shift from primarily manipulating by 2025) face driven by advancements engineering challenges single-turbine pilots to in materials research and semiconducting **Electrolyzers** multiturbine projects is materials (organics¹ and (eg, marine infra-AI, with commercial perovskites²) at nanolaunch of a nuclear fusion structure); onshore expected by 2025+ **Electrochemical energy** turbines face scale to achieve higher plant expected in the next conversion technologies efficiencies nontechnical limits³ decade³ convert water into green hydrogen (sustainable energy source), with the only byproduct of the process being oxygen (ie, zero carbon emissions) 1. Use of organic electronics for light absorption and charge transport. 2. Hybrid (organic-metallic) semiconductor material composition tweaked to absorb broader light spectrum. 3. Including transportation and infrastructure chokepoints, land use, view, birds, shadows, etc. 4. More mature technologies include water electrolysis and steam reforming of biomethane/biogas with(out) carbon capture and utilization/storage. Others include biomass gasification/pyrolysis, thermochemical

Source: Andy Ridgway, "Why the promise of nuclear fusion is no longer a pipe dream," BBC Science Focus, Dec 3, 2021; Philip Ball, "The chase for fusion energy," Nature, Nov 17, 2021; The global fusion industry in 2021, Fusion Industry Association, Oct 2021; McKinsey analysis

Sustainable fuels

Biofuels and H₂-based fuels

What are the most noteworthy technologies? (2/2)

Energy storage

Battery tech, recycling, 2nd use, long-term storage, e-mobility, etc

Battery storage system

Lithium-ion batteries' price declined >90% in past decade, and they can only shift energy for <8 hours without becoming very expensive and having issues with their high self-discharge rate

Other solutions (ie, long-duration energy storage) are required for weeks or months of storage



Energy distribution

EV-charging infrastructure (EVCI)

Extensive networks of stations boost the accessibility and speed of recharging EV batteries

EVCI hardware includes grid and site electrical upgrades, on-site energy storage, and charger unit

EVCI software and services include energy management, electrical installation, operations and maintenance, and customer apps



Smart grid

A smart grid is an advanced, intelligent electric grid system that can provide realtime insights and control for the distribution grid



What disruptions could renewables cause in the energy and utilities industry?

Technology		Capabilities required		
	Solar photovoltaics (PV)	Cost-efficient manufacturability with improved stability/reliability would accelerate scaling of solar panels globally		
#	On- and offshore wind generation	Ability to generate power efficiently in low-wind scenarios could unlock new sites for wind energy		
Z.	Long-duration energy storage	More efficient energy storage capabilities are required, given increased solar and wind power generation; often, power demand and supply don't match simultaneously, especially in "off seasons" when solar or wind farms produce little energy		
- Ŭ	Smart grid	Changes to grid operation and infrastructure to optimize supply-side responses to demand in real-time; e.g., augmented integration of distributed renewable energy resources and reduced reliance on fossil fuels		

Key disruptions enabled



 (φ)

Net-zero power

Targets set by developed economies for 2040 and by emerging economies for 2050

80-90%

Share of 2050 global energy mix to be sourced from renewable generation



8x

Growth in annual solar PV capacity installations (GW per year) from 2020 to 2030 in a 1.5°C pathway

5X

Growth in power generated via onshore wind energy from 2016 to 2030

Access deep-water regions

Ability to access new sites (where water depth of ≥60 meters) for development of offshore wind parks by not requiring solid foundation

What disruptions could hydrogen cause in the energy and utilities industry?

Tecl	nnology	Capabilities required		
	Hydrogen	Drastic reductions in production costs, coupled with infrastructure development (to enable adoption), are required to scale hydrogen production across a wider set of applications		
4	Electrolyzers	Lower production costs must be paired with higher efficiency to improve hydrogen density, purity, lifetime, etc		
		Dispatchable electrolyzers will allow for the integration of more intermittent renewable energy sources in the system		

Additional enablers include greater regulatory clarity, government decarbonization commitments,¹ and deployment of transport and storage infrastructure

Key disruptions enabled



20%

Share of final energy consumption met by green hydrogen by 2050

<u>5</u>

Growth in hydrogen demand by 2050, driven primarily by road transport, maritime, and aviation

~**0.5** Gt

Carbon abatement by 2030, reaching 2.5 Gt by 2050, which is particularly critical for some hard-toabate sectors (e.g., iron and steel production, chemical and refining, long-haul trucks, cargo ships)



Share of hydrogen supply mix coming from green hydrogen by 2035—and up to ~80% by 2050

About 40 countries already have dedicated hydrogen strategies in place (e.g., French government's target of 10% green hydrogen use in industry for 2022 and 20–40% for 2027).

What are some implications of clean energy technology in other industries?

Other industries are experiencing **second-level implications** of clean-energy tech, primarily focused on **energy-efficient operations**, **cost-effective solutions**, the need to **meet changes in resource demand**, and **shifting value pools**.

Industry affected	Implications of technology trend			
Materials	Recycling batteries to extract valuable metals for manufacturing; reusing and reprocessing second-life batteries for use in vehicles or grid operations (eg, provide reserve energy capacity for a utility to maintain reliability at lower costs)			
Mining	Decarbonizing operations via sustainable fuels and green electricity, especially as demand for raw materials (e.g., copper for electrification, lithium and cobalt for batteries) grows >10x			
Oil and Oil gas	Decarbonizing upstream operations and exploring alternative low-carbon technologies and shifting value pools (e.g., hydrogen) by leveraging strengths in access to capital and operational expertise			

Who has succeeded in driving impact through leveraging this tech trend?

Industry





Ørsted, a Danish energy company, committed to reducing greenhouse gas emissions from energy production by 96% from 2006 to 2023 through building >1,000 offshore wind turbines, reducing offshore wind technology costs by >60% since 2012, and reducing coal consumption by 82% in power stations since 2006 by switching to sustainable biomass, among other actions. Ørsted also divested its oil and gas business to focus on expanding its international renewable energy operations

Iberdrola, one of the world's largest utilities (by market cap), aims to **reduce all emissions 43% by 2030** (from 2017) and **achieve carbon neutrality** in Europe by 2030 and globally by 2050; key actions include **drastically increasing renewable capacity** and increasing investments in **smart grids** and **green hydrogen** for industrial use



Materials

Redwood Materials, a battery-recycling company that partnered with Panasonic and Tesla, is creating a **circular supply chain** that **recycles and redistributes materials** from **end-of-life vehicle batteries, grid storage batteries,** and scrapped cells (from the manufacturing process); it is also focusing on **EV battery recycling**, for which it recently announced partnerships with Ford and Volvo

What are some uncertainties or unlocks required in order to achieve clean-energy disruptions?

Non-exhaustive



Renewables

Cost-efficient manufacturability is required to accelerate scaling of solar and wind generation tech

Higher capacity, stability, and reliability are needed in solar PVs and on- and offshore wind generation plants

Supply chain risks persist amid global economic uncertainties

Hydrogen production

Significant cost reductions in green hydrogen production (e.g., electrolyzers) are needed to scale

Higher production efficiency in electrolyzers is crucial to improve hydrogen density, purity, and lifetime

Hydrogen use is currently confined to a few sectors, pending wider applications

The **slow pace of infrastructure development** inhibits adoption

Electrification

High production costs (e.g., EV battery pack currently is 30–40% of total EV cost) are expected drop as consumer demand accelerates by 2030, unlocking economies of scale

Current limited distribution of EV-charging infrastructure needs scaling to accelerate EV adoption

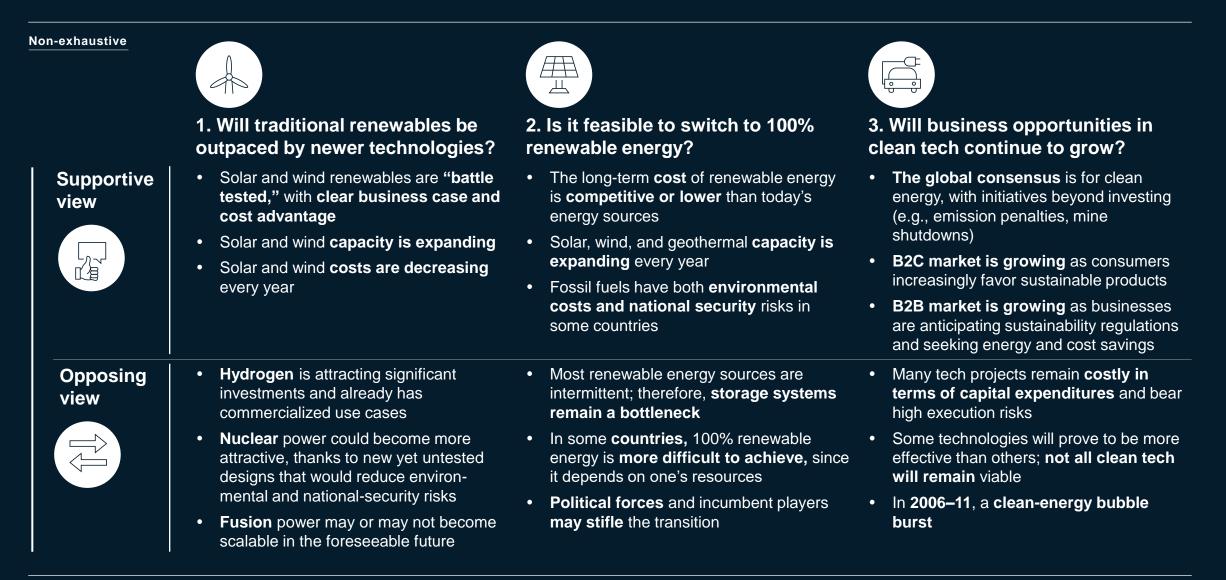
Energy storage/smart grids

Long-duration energy storage technologies remain under R&D, requiring major leaps in the short run and continuous innovation in the long run to optimize costs and storage duration

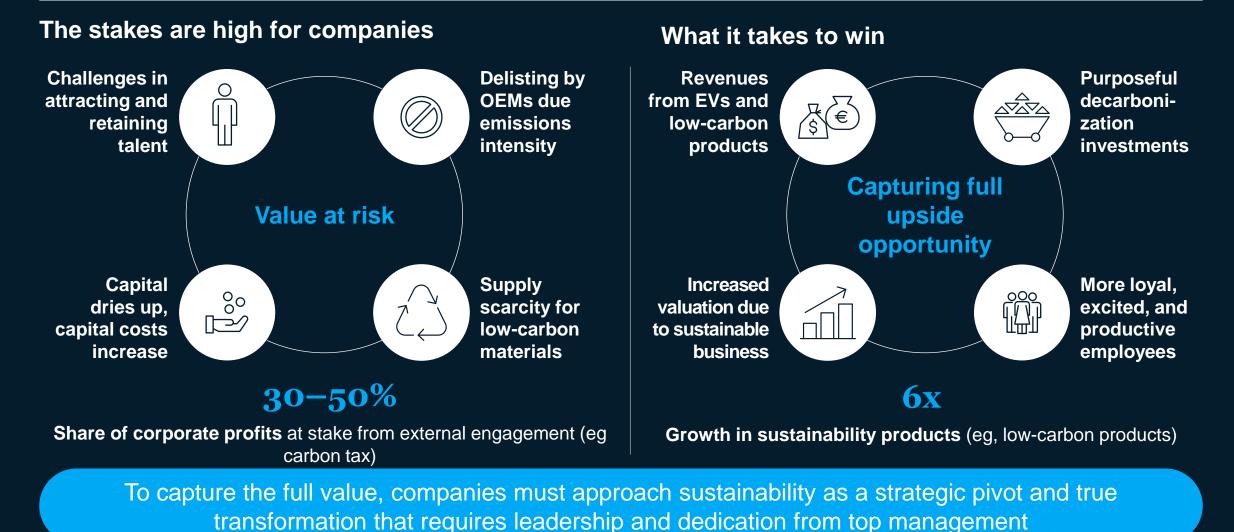
Smart grids face integration, costly installation, and deployment challenges that require further research investments

Overarching uncertainties include supply chain risks amid global economic uncertainties, as well as insufficient regulatory clarity on decarbonization commitments, renewable-energy requirements, and uncertain carbon pricing

What are notable topics of debate in clean- energy technology?



What does it take for leaders to succeed?



Additional resources

McKinsey Publications

Global Energy Perspective 2022

The net-zero transition: What it would cost, what it could bring

An AI power play: Fueling the next wave of innovation in the energy sector

Decarbonizing the world's industries: A net-zero guide for nine key sectors

Insights on the net-zero transition

Innovate to net zero

Failure is not an option: Increasing the chances of achieving net zero

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Future of mobility

August 2022

Future of mobility

What is the trend about?

Mobility is undergoing its **'second great inflection point'**—a shift toward autonomous, connected, electric, and smart (ACES) technologies

This shift promises to disrupt markets while improving **efficiency and sustainability** of land and air transportation of people and goods Mobility is defined by several arenas across 4 disruptive dimensions of mobility (ACES) and adjacent technologies that enable more sustainable and efficient transportation

ACES

Autonomous

Automated systems with sensors, AI, and analytical capabilities able to make independent decisions based on the data they collect



Equipment, applications, and systems that use vehicle-toeverything communications to address safety, system efficiency, and mobility on roadways



Solutions replacing vehicle components that operate on a conventional energy source with those that operate on electricity



Hardware and advanced digital/ analytics solutions enabling use of alternative forms of transportation in addition to or instead of owning a gas-powered car

Adjacent technologies



Incorporation of new materials (eg, carbon fiber) and processes (eg, engine downsizing) to boost fuel efficiency and improve transportation sustainability



Technical levers to abate emissions from materials production and end-toend manufacturing process and increase use of recycled materials across the value chain

Why should leaders pay attention?

Every business is as strong as its supply chain, and today transportation is at a major inflection point, as mobility ecosystems are **simultaneously affected by regulation**, shifting consumer preferences, and technology disruption

1. Regulation is enabling a mobility revolution

 CO_2

Carbon targets and subsidies

50%

Amount by which emission targets for 2030 could be tightened by the EU



Number of EU cities with access regulation for low-emission vehicles and pollution emergencies

2. Consumers are accepting new mobility solutions

Alternative ownership models



Portion of US consumers expecting their use of shared mobility to increase in next 2 years

Greener attitude



Year-over-year increase in inner-city trips with shared bikes and scooters (136 million trips in 2019)

3. Technology disruption is happening at an unprecedented pace, and availability challenges remain

2/3

Autonomous driving





Increase in average annual investments in autonomous vehicles over past 5 years

Connectivity



Length of delays in some recent vehicle launches due to software integration issues

Electrification



Cost parity for small EVs¹ with ICE² today, with fuel-cell parity expected by 2030

Smart mobility

50%



Portion of miles traveled with shared transportation modes expected by 2030

¹Electric vehicles ²Internal combustion engine

Source: McKinsey analysis

What are the noteworthy technologies?



ACES



Autonomy

Radar and camera

Lidar

Steer/brake/shift-bywire

HD maps plus SLAM¹

Object detection

Driving strategy

Hardware Software/AI



Connected vehicle

Infotainment Vehicle-toinfrastructure (V2I) connectivity Cybersecurity



Electrification

Lithium-ion battery (LIB) Beyond LIB Battery analytics Hydrogen fuel cells Hybrid propulsion

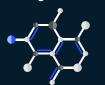


Smart mobility

Transportation demand management (TDM)



Adjacent tech



Lightweight technologies

Advanced composites Advanced ceramics Metamaterials Nanomaterials



Value chain decarbonization

Green primary materials Parts and materials circularity

4

¹High-definition maps and simultaneous localization and mapping. Source: McKinsey analysis

What are the noteworthy technologies? (continued)

				Hardware Software/A
	Tech	n cluster	Technologies	Description
ACES		Autonomous	Radar and camera	Sensor with algorithms to automatically detect objects, classify them, and determine the distance from them
	<u>(e – e)</u>		Lidar	Range detection system relying on light travel time measurement
			Steer/brake/shift-by-wire	Electrical or electromechanical systems for vehicle functions traditionally achieved by mechanical linkages
			HD maps plus SLAM	Simultaneous mapping and localization solution to map out unknown environments
			Object detection	Perception technologies used for behavior planning, route planning, motion planning
			Driving strategy	Solutions integrating hardware and software components in a full-stack autonomous vehicle
		Connected	Infotainment	In-vehicle infotainment solutions (eg, augmented reality, voice recognition, and gesture control)
	- I -	vehicle	V2I connectivity	Software and hardware enabling vehicle-to-infrastructure (V2I) connectivity
			Cybersecurity	Security solutions to protect connected cars and commercial vehicles against cyberattacks (eg, encoding)
		Electrification	Digital twin	Real-time virtual model of a system or process mirroring key attributes of the existing power infrastructure
	1 8 8		Lithium-ion battery (LIB)	Advanced battery technology that uses lithium ion as a key component of its electrochemistry
			Beyond LIB	Sodium-ion (Na-ion) and potassium-ion (K-ion) batteries, which might solve the resource issues facing LIBs
			Battery analytics	Intelligence to extend battery life, improve manufacturing, unlock end-of-life markets, prevent safety hazards
			Hydrogen fuel cells	Propulsion system where energy stored as hydrogen is converted to electricity by the fuel cell
			Hybrid propulsion	Propulsion system including several propulsion sources used either together or alternately (eg, fuel-electric)
		Smart mobility	Transportation demand management (TDM)	Solutions optimizing use of locally available transportation resources to incentivize transition to more efficient and sustainable modes of commuting
Adjacent	(°)	Lightweight	Advanced composites	Polymer matrix composites with unusually high strength or stiffness (eg, carbon fiber)
tech	ل ال	technologies	Advanced ceramics	Advanced composites such as carbon-fiber-reinforced plastics, which could substitute for steel
			Metamaterials	Materials measuring 10–100 nanometers in at least 1 dimension (eg, graphene or carbon nanotubes)
			Nanomaterials	Engineered materials that have properties not found in nature and that can modify wave properties
		Value chain	Green primary materials	Green steel, carbon-reduced production technologies, green aluminum, and green plastics ¹
		decarbonization	Parts and materials circularity	Reuse, refurbishment, remanufacturing of modules or parts, and recovery of high-quality materials from end-of-life vehicles and other products to enable low-carbon vehicle production

¹Green steel is made with mass balancing or innovative technology. Carbon-reduced production technologies include using direct reduced iron (DRI) and an electric arc furnace (EAF). Green aluminum is made with more widespread use of renewable electricity in smelters and multiple technology innovations flushing out most of the residual production emissions over the next decade. Green plastics include those made from bio-based feedstock and electrified production assets.

What are some disruptive solutions enabled by mobility tech advancements?

Ground transportation			Air mobility		
	With driver	Autonomous		Crewed	Uncrewed
Passenger	Advanced driver assistance systems (ADAS), ie,		utonomous vehicles (eg, evel 3 or higher transport	Vertical takeoff and landing (VTOL) air taxis Wingless multicopters	
transport	autonomy level of L2 and below ¹	Level 3 or higher		Supersonic/hypersonic air	
	Dynamic shuttle services/ pooled e-hailing	autonomy, ¹ robo-taxis) Hyperloop		transport	
	Peer-to-peer mobility (including car sharing)				
Transport of goods	Same-day delivery Trucking marketplace ²	Autonomous trucks Last-mile delivery solutions (eg, last-mile robots on road or sidewalk)	Transport of goods	Conventional air freight with novel propulsion	Unmanned aerial vehicles, such as freight or delivery drones Unmanned traffic management systems

¹Autonomy is categorized across level of supervision needed: L1 is execution of steering and acceleration/deceleration; L2 is monitoring of driving environment; L3 is fallback performance of dynamic driving tasks; L4 is system capability (ie, driving modes).

²With AI to manage logistics networks and fleet parks.

Future of mobility

What are some implications of the future of mobility across industries?

Among the most affected industries are automotive, logistics, telecom, and aviation				
Industry affected	Implications of technology trend			
Automotive	 Changing pockets of growth as a revolution in urban mobility creates a shift from personal ownership to shared vehicles (global vehicle sales volume is at best projected to remain constant through 2030) Exploration of new mobility verticals and operating models to take part in the novel mobility solutions arena Drastic increase in OEM market entrants after decades of primarily mature-player presence Increased investment in tech R&D and ecosystem partnerships (revenues from ACES may account for 1/5 of OEM value pool by 2030) 			
	 Improvements in operational setup, with higher asset utilization, increased flexibility, improved safety New business models, as asset ownership may shift from small carriers to large integrators Shift of volume from rail to road as cost advantage shifts to longer distances with autonomous trucks 			
(((o))) Telecom	 Significant pressure for higher bandwidth as mobility fuels exponential growth in data traffic and for global coverage to meet the need for vehicles to be connected everywhere, at all times Security pressure as in-vehicle systems and connected infrastructure are more exposed to security threats New opportunities for telcos to monetize value-added services (eg, by combining core connectivity with vehicular technologies and real-time mobility data) 			
Aviation	 New modes of aerial transportation of passengers and goods, expanding aviation use cases Novel propulsion drastically changing unit economics 			

What are some implications of the future of mobility across industries? (continued)

Diverse stakeholders across industries are experiencing **2nd-level implications** of novel transportation technologies. Disruption is primarily driven by **macroeconomic impact**, changes in **resource demand patterns**, novel **modes of transportation**, and changes to vehicle **ownership models**, as well as **shifting value pools**.

Industry affected		Implications of technology trend
\gg	Basic materials	Change in material usage patterns (eg, steel for new powertrain types) and increased demand for sustainable materials (eg, green steel, green aluminum)
47	Energy utilities	Need for more generation capacity and for reinforcement of transmission and distribution networks to meet increased demand for electricity from EVs
	High tech	Increased demand for solutions enabling, supporting, and integrating technological advancements across ACES
	Financial services and insurance	Change in claims portfolio (eg, impact of increasing car safety with ADAS and autonomous-vehicle systems)
	Oil and gas	Change in demand for gasoline and diesel once EVs reach critical scale
	Retail	Novel modes of delivery with airborne drones
	Urban infrastructure and transit	Improved efficiency of public transport from dynamic shuttle services and pooled e-hailing; changes in city infrastructure from sustainability-focused regulation promoting smart mobility

What are some function-specific and industry use cases stemming from the future of mobility?

Function-specific use cases		Industry use cases		
Function affected	Technology use case	Industry affected	Technology use case	
Transportation of goods	 Autonomous trucks in longhaul supply chain Freight drones for last-mile delivery Supply chain optimization solutions enabling sameday delivery Trucking marketplaces for 	Energy utilities	 Vehicle-to-grid systems (in which EVs return excess electricity back to the grid or throttle their charging rate) 	
~~~~		High tech		
	efficient freight management	and transit	<ul> <li>across public transit, ride sharing, and micromobility</li> <li>Congestion pricing (ie, dynamic pricing based on traffic)</li> </ul>	
Transportation of people ຕໍ່ຕໍ່ຕໍ່	<ul> <li>Novel mobility services such as robo-taxis</li> <li>Purpose-built vehicles with longer durability (eg, designed specifically for shared mobility)</li> </ul>	Financial services and insurance	<ul> <li>Personalized insurance rates based on driving patterns from connected-vehicle data</li> </ul>	
			<ul> <li>New insurance use cases for autonomous vehicles (eg, insurance for vehicle intelligence)</li> </ul>	
		Entertainment	<ul> <li>Novel ways of engaging a passenger during commute</li> </ul>	

# Who has succeeded in driving impact through leveraging these technologies?

Indus	stry	Mobility technology	Example company	Disruption caused by technology
	Logistics	Autonomous trucks	UPS TuSimple	<b>Environmental benefits and fuel savings:</b> TuSimple partnership with UPS North American Air Freight has delivered >13% fuel savings, ¹ with potential to lower customers' freight costs significantly
	Automotive	Advanced driver assistance systems	BMW	<b>Safer driving:</b> BMW's Driving Assistance package cut property damage claims 27%, bodily injury claims 37%, and collision claims 6% ²
	Telecom	Connected vehicles	Deutsche Telekom	<b>New revenue streams:</b> DT is actively codeveloping connected-vehicle solutions in partnership with OEMs and identifying new customer connectivity needs (eg, Wi-Fi hotspot within BMW ConnectedDrive)
	Energy utilities	Electrification of vehicles	E.ON	<b>Business diversification:</b> In 2016, E.ON established a business unit to expand EV-charging infrastructure in the EU, signaling a strategic focus on e-mobility
	Basic materials	Lightweight materials	General Motors Caltech Boeing UC Irvine	<b>Efficient aviation</b> : "Microlattice" metal, codeveloped by Boeing, Caltech, GM, and UC Irvine, is reported to be 100× lighter than Styrofoam but strong enough to be used in structural components of airplanes ³
att	High tech	Smart mobility	The Routing Company	<b>Dynamic public transit:</b> TRC offers an on-demand vehicle routing and management platform for cities to power the future of public transit

¹Savings achieved when operating in the optimal long-haul operating band of 55–68 miles per hour.

²Package includes forward collision and lane departure warnings, autobraking, and adaptive cruise control.

³In the case of the Boeing 787-9, which burns approximately 5,400 liters of fuel per hour, a 10–12% improvement in fuel economy amounts to 540–650 liters saved per hour.

### What should a leader consider when engaging with mobility technologies?

#### **Benefits**



Cost savings from supply chain improvements

**Market expansion** from reaching new customer segments in otherwise unserviceable locations or with improved delivery speed

**Sustainability** as new modes of ground and air mobility prioritize electric, hydrogen-based, or hybrid propulsion

#### **Risks and uncertainties**



Safety and accountability concerns in the transition to uncrewed and autonomous mobility

**Tech and infrastructure maturity,** given that novel modes of transportation still must improve features (eg, batteries with sufficient range for air mobility use cases)

**Customer perception challenges** from impact on daily routines in terms of noise and visual aesthetics

Equipment and infrastructure costs of new modes of transportation and freight

**Regulation shifts** during development of mainstream certification framework for licensing, maintenance, and operating requirements

**Privacy and security concerns** across algorithms and workflows enabling mobility—most notably data risks

# What are some notable topics of debate concerning the future of mobility mobility?

Ground transportation

Air mobility

1	Market penetration of autonomy	What share of vehicle sales will autonomous vehicles account for? While autonomy offers significant benefits (eg, reduction in traffic deaths, improvements in fuel economy), widespread adoption may be hindered by safety concerns (eg, several high-profile accidents), data protection issues, high upfront costs (vehicles and infrastructure), and insufficient regulation
2	Future of smart mobility in cities	How will future-of-mobility trends shape smart cities? Smart mobility reduces traffic congestion and air and noise pollution, and it improves safety, speed, and cost of travel; however, urban infrastructure plans are often criticized for imposing heavy investment requirements and creating security/privacy concerns
3	Impact of shared mobility	Will advancements in shared mobility deliver on hoped-for financial and environmental impact? Shared mobility has not yet proved its long-term economic viability, as many operators struggle with profitability; further, shared mobility must prove its sustainability impact as a full replacement for private cars, with an associated shift away from private-vehicle ownership (rather than its primary role today as an extension of private vehicles, thereby increasing the vehicle fleet)
4	Timing for new aerial modes of transport	What scale will advanced air mobility achieve in the next decade? While air mobility enthusiasts project that over the coming decade (or soon after), an electric aircraft could become a popular mode of transportation and a viable alternative to traditional taxis, few players have so far managed to bridge the engineering-to-scale chasm, overcome product and business model uncertainties, or bend customer perception challenges related to noise and visual aesthetics
5	Sustainable and inclusive air mobility	When should customers expect affordable advanced air mobility solutions? Novel, subscale modes of aerial transportation with a premium price tag may become available to customers in the next decade, but the industry may take significantly longer to scale and bend the cost of a short-haul flight to the equivalent of a taxi ride

## **Additional resources**

#### **Knowledge center**

McKinsey Center for Future Mobility

#### Articles

- Mobility's second great inflection point
- The future of mobility is at our doorstep
- Advanced air mobility in 2030
- Reimagining mobility: A CEO's guide

The zero-carbon car: Abating material emissions is next on the agenda

McKinsey & Company McKinsey & Company



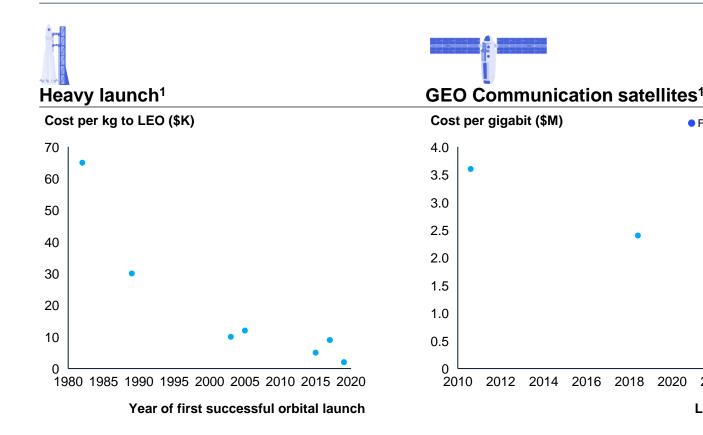
## Future of Space Technologies

June 2022

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## [Future of space technologies] What is this trend about?

By moving down the cost curve, use cases have been unlocked that were previously cost-prohibitive



1. Satellite lifetime not factored into cost per gigabit. Figures reflect estimates only (based on analysis using publicly stated information and expert estimates). Launch years reflect actual or planned per company announcements.

(1

Future planned

2016

2018

2020

2022

Launch year

2024

Key trends

The largest shift in space tech over the past 5-10 years has been the acceleration down the cost curve, which is increasingly unlocking new capabilities, use cases, and users for space tech and satellite data and scaling accessibility

One of the drivers for cost efficiency (2) has been the reduction of Size, Weight, Power and Cost (SWAP-C) of satellites and launch vehicles...

(3) ...which has led to architectural shifts: e.g., from individual, large GEO satellites to smaller, distributed LEO satellites

Source: Company websites; public press; expert interviews; Center for strategic and international studies; McKinsey analysis

## [Future of space technologies] Why should leaders pay attention?



## [Future of space technologies] What are the most noteworthy technologies? (1/2)

#### NON-EXHAUSTIVE

Technological advancements, as well as the reduction of size, weight, and power of satellites and launch vehicles have contributed to cost efficiency, making new space applications more economically feasible

#### **Satellites**

#### Application of new technologies

**Higher computing power leveraging consumer processor tech**² across distributed satellite networks to support data collection from increasingly high resolution sensors

Less expensive, higher resolution sensors: conduct observation of their targets (e.g., Earth, planets, etc.); typically passive observation in several spectrums (e.g., optical, infrared, etc.), and active sensors (via radar)

Less costly, more efficient power systems:

smaller, lightweight solar panels and more efficient batteries are available allowing small (cube) sats to have greater power availability for expanded missions

In aggregate, new technologies are providing greater capabilities in a smaller size, weight, and power (SWAP) package enabling new missions

#### Industrialization of Assembly

**Design for modularity**: manufacturing approach that enables faster design, development and assembly via cubesat architectures (built using standard dimensions; Units or "Us" of 10X10X10cm) used as extendable "building blocks

Shift from job-shop to assembly line:

increased demand (for proliferated constellations) and investment in facilities is changing satellite production from one-off, hand-built examples to a more industrial process

**Democratization of production:** lower costs due to new manufacturing processes including additive manufacturing and modular designs enable new players to enter the market

#### Architectural shift

#### **LEO constellations**

Low Earth Orbit (LEO) satellites orbit close to Earth' atmosphere (altitude 300–2000km)

Proliferation in number of active satellites - ~4.1k in 2021 vs. ~2.7k in 2020¹ – with a focus mega constellations using of smaller satellites

**Pros:** increasingly dense coverage and capacity globally, lower latency, higher flexibility and revisit

To learn more about this tech, see the Connectivity trend



enabled a

shift in

architecture

from

individual.

GEO satellites

to proliferated

architectures

in LEO



# [Future of space technologies] What are the most noteworthy technologies? (2/2)

NON-EXHAUSTIVE

## Other emerging technologies will build on the transformation the sector has undergone in previous decade

#### Communications

#### Laser comms

Laser links would allow satellites to communicate using pulses of light for data transmission

**Potential to increase data transfer speeds**¹ by 100X-1,000X (as opposed to traditional radio frequency)

Ability to emit laser to very specific locations (both to satellites in space and ground stations on Earth) mitigates coverage overlap and interference²

#### **Digital capabilities**

#### Edge computing & Al

With the growing launch of satellites and space crafts for activities such as Earth observation, **higher volumes of data will be collected**, hence the **need for edge computing** 

Edge computing allows for the processing of data closer to the point of collection in the cloud, leveraging Al and machine learning capabilities, reducing latency, and saving bandwidth to deliver near real-time insights

#### Deep space exploration

#### **Nuclear propulsion**

Nuclear thermal/electric propulsion could propel spacecrafts at higher speeds for longer distances, enabling deep space exploration³

Technological advancements are optimizing performance and reliability while improving affordability to enable a cadence of more frequent launches

**Currently in R&D**: may carry safety risks and most missions don't have the need for rapid transit that would justify it

#### Operations

#### In-orbit servicing

**Satellite refueling/mods:** Satellites refuel or modify satellites in-orbit to extend mission lifetime, capabilities and reduce replacement costs.

E.g., Orbit Fab developed e2e refueling service using its Rapidly Attachable Fluid Transfer Interface (RAFTI), a fueling port that can also be used as a drop-in replacement for existing satellite fill-and-drain valves

**Orbit repositioning:** raising the orbit or changing the inclination of a satellite

**End of life disposal:** pulling space debris to re-enter Earth's atmosphere for disposal (reducing collision risks)

# [Future of space technologies] What are the examples of disruption that a technology could cause? (1/2)

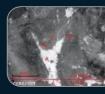
Enabled by remote sensing

#### Advancements in applications of Earth Observation data



Forestry

Commercial forestry (inventory and mapping applications) Reconnaissance mapping Environmental monitoring



**Hydrology** Soil moisture estimation Flood mapping and monitoring Irrigation scheduling and leakage detection



Agriculture

Crop type classification, condition assessment, yield estimation Mapping of soil characteristics and management practices Compliance monitoring (farming practices)



Land cover & use

Routing/logistics planning (e.g., seismic activities, urban expansion, resource extraction) Target detection Damage delineation



**Geology** Mapping (e.g., structural, terrain, geologic unit) Exploration/exploitation (e.g., mineral, sand, and gravel) Baseline infrastructure



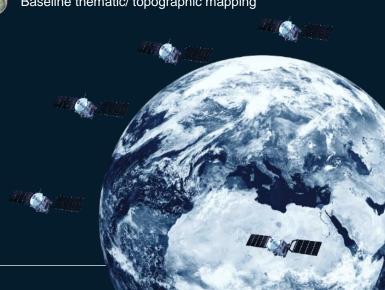
Mapping Planimetry/surface geometry Digital elevation models Baseline thematic/ topographic mapping



Oceans & coastal monitoring Ocean pattern identification Storm forecasting Environmental evaluation (e.g., fish stock and marine mammal assessment, oil spills)



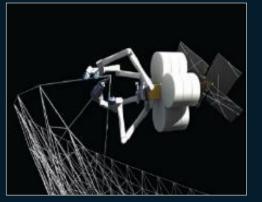
Sea & ice assessment Tactical identification (e.g., detection, tracking, navigation) Shipping/rescue routes Global change monitoring (e.g., ice condition, pollution indexing)



# [Future of space technologies] What are the examples of disruption that a technology could cause? (2/2)

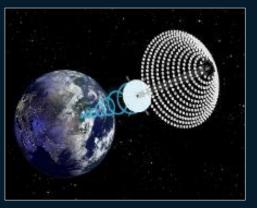
The future space economy and human spaceflight could be made up of activities not currently employed in space today, enabled by drastic launch costs reduction, AI applications in space, and power transmission advancements, etc.

#### Space economy



## In-orbit construction & manufacturing

Seeks to capitalize on the benefits of zero gravity and supply future space travel



## In-orbit power generation

Build space-based solar power generator leveraging 24/7 exposure to sunlight to offset emissions on Earth



#### Space mining

Mine asteroids and space objects for materials to return to earth

## Scaling human spaceflight



## Commercial tourism

Aims to scale paying customers to space for short experiences of zero-gravity and Earth views

# [Future of space technologies] What industries are impacted by these technology developments?

Emerging applications and use cases are being built especially as costs decline and accessibility increases



#### **Energy and mining**

Monitoring methane emissions, informing development of sustainable energy services, providing imagery of mining sites

## Agriculture

Monitoring soil, rainfall, and snow cover to inform irrigation plans, predictions of agricultural output, etc.



#### **Pharmaceuticals**

Conducting experiments leveraging microgravity (e.g., protein crystallization) to improve pharmaceuticals



#### Telecom

Providing broadband internet to planes and remote areas, including emergency backup coverage



#### Automotive

Collaborating on lunar rovers, enabling autonomous driving and incar entertainment

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#### Transportation

Tracking moving shipping containers, providing positioning and navigation information, monitoring temperature of sensitive containers and road congestion

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#### Consumer

Experimenting in space under specific aerodynamic conditions to inform design and manufacturing of sneakers, soccer balls, etc.

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#### Finance

Leveraging commodities geolocation tracking (e.g., vessels) to inform trades

#### Insurance

Using radar satellite-based flood monitoring capability to inform risk management and tailor solutions



Developing in-space computing offerings



Media

Filming movies on International Space Station

## [Future of space technologies] Who has managed to successfully drive impact through leveraging this tech trend?

McKinsey deployed remote sensing Analytics to unlock new insights across industries

Case examples (not exhaustive)

#### A Field-level insights for Ag input players



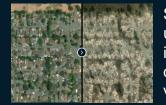
Used local agronomic data and various satellite imagery to inform marketing strategy, identify growth opportunities, match offerings to grower needs, or adjust to changing conditions

#### Commodity tracking and procurement



Helped companies that trade/process commodities to enhance their purchasing/trading activities through earlier insights on supply/demand drivers, e.g., by predicting/monitoring refinery shutdowns or port congestion

#### Building and construction detection



Supported NGOs/public organizations by tracking urbanization and building-level features, e.g. to identify unreported property development or in postdisaster relief effort by identifying damaged buildings via high resolution satellite images



#### Vegetation detection for utility players

Optimized vegetation trimming cycles around major utility grids by combining LiDAR and high resolution optical images to map vegetation attributes

#### Supply chain traceability and Forest Carbon



Helped CPG companies verify their zero deforestation/ sustainable sourcing commitments by monitoring natural assets in key production areas

#### • O&G shale activity monitoring



Helped O&G companies monitor the lifecycle of shale oil exploration/production in the North American Permian Basin to provide advanced information on drilling and fracking events

## [Future of space technologies] What are unresolved risks within space tech?



#### **Cost efficiency**

Cost-effectiveness of space technologies required for the scalability of space services and human spaceflight

Trade-off between more cost-effective (higher risk) commercial technologies vs. higher performance, more reliable, "space-qualified" technology

Careful risk assessment required on the importance of mission assurance/ accomplishment; e.g., extensive use of commercial tech in constellations increases the risk of satellites dying prematurely and adding to the space debris challenge



#### Governance

Governance of usage rights and space activities

Uncontrolled proliferation of all possible space concepts increases the risk of spectrum interference, physical collisions, etc.

Governance mechanisms need to better define allocation of spectrum and orbit usage rights in order to accommodate the increasing number of players, satellites and applications



#### Cyber risks

Growing risk and complexity of cyber threats

As dependency on space tech increases across different use cases, the potential damage resulting from exploitation of a cyber vulnerability increases

Proliferation of commercial players raises a question of whether all services will be well-protected from cyber risks

## [Future of space technologies] What are some controversial topics within space tech?

NON-EXHAUSTIVE



Space militarization

#### How can leaders define rights and norms?

**Governments recognize space as a warfighting domain** (e.g., GPS-jamming, anti-satellite weapons) reflected by recent organizational changes (e.g., Space Commands in US, Japan, France, UK)

Legal conflicts between states

## How can leaders define ownership and access rights?

A key need for the sector is **clarity of ownership rights for space properties and resources** – **e.g., for Lagrange points, spectrum, and minerals** found in space. Such rights can help create a democratized setup whereby all can participate in the benefits of space

Space debris & traffic management

#### is Should LEO have limits?

As more companies access space, there is concern regarding space debris, space traffic management, and congestion; e.g., ~27,000 pieces of debris in space, and what they might hit and when, are uncertain

## **Additional resources**

**Related reading** 

The role of space in driving sustainability, security, and development on Earth

The potential of microgravity: How companies across sectors can venture into space

The future of space: It's getting crowded out there

Expectations versus reality: Commercial satellite constellations

Look out below: What will happen to the space debris in orbit?

McKinsey & Company



## Future of sustainable consumption

August 2022

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## What is the tech trend about?

Sustainable consumption centers on the use of goods and services that are produced with minimal environmental impact, using low-carbon and sustainable materials

Enabling technologies transform industrial and individual consumption to address environmental risks, including climate change

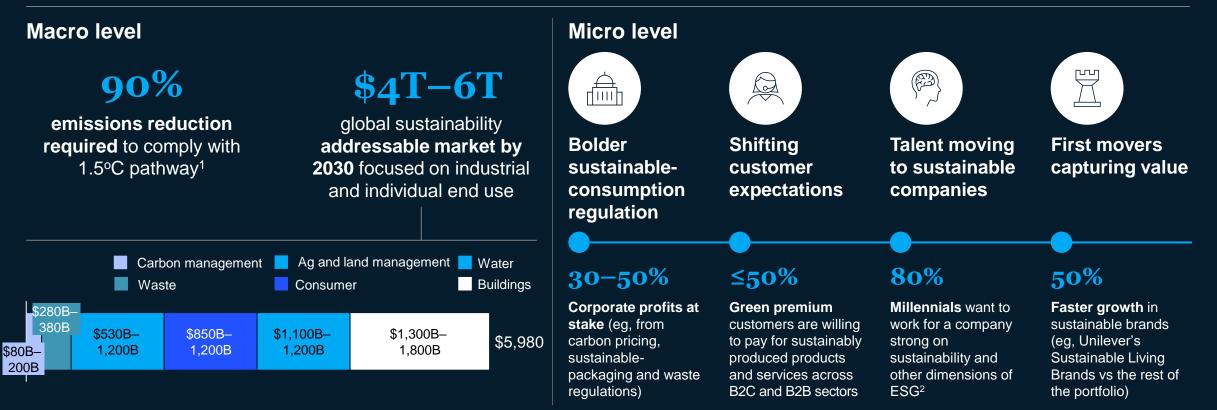
6 main patterns reflect enhancements in conscious consumption

emissions over	enhouse gas (GHG)	Reduce, reuse, and recycle Reusing materials previously us in a product or created as a manufacturing by-product	ed	Biodegradable Using materials that can be broken down into chemical constituents in ambient conditions (ie, landfill)
0	ste through optimized eg, of water, plastic)	<b>Bio-based</b> Prioritizing materials intentionally made from substances derived from living (or once-living) organisms		Nontoxic Following processes that emit fewer chemicals and environmental pollutants during production and use
Industrial	<ul> <li>Industry (eg, mining, cher</li> <li>Sustainable agriculture</li> <li>Public and industrial trans</li> <li>Commercial buildings</li> </ul>	,	• Pa	esidential buildings assenger transportation (eg, personal vehicles) ousehold consumption (eg, food)

## Why should leaders pay attention?

At a macro level, **sustainability is no longer optional:** 90% emission reduction paired with emission removal is needed to avoid an environmental crisis, creating a \$4 trillion to \$6 trillion addressable market focused on industrial and individual end use by 2030

For companies, production of sustainable goods and services can support compliance with emerging regulations, create growth opportunities, and help attract talent



1. The 1.5°C pathway refers to goal of holding global warming to 1.5°C above preindustrial levels through achieving net zero by 2050 and halving carbon emissions by 2030.

2. Environmental, social, and governance.

## What is the willingness to pay the 'green premium'?

End customers are ready to shoulder the load by paying 'green premiums' across various commodities and products



2-15%

**Transportation** Green container shipping



7-16% Utilities Green electricity



**Consumer packaged goods (CPG), food** Plant-based meat alternatives

0.5-3%

Mining and metals Low-carbon aluminum

5-50+%

XX Evidence at scale XX Emerging evidence

**Chemicals** Green plastics (eg, biobased, recycled)





Agriculture Green fertilizers, methane inhibitors



CPG, nonfood

Average sustainably branded CPG



14-38%

Automotive manufacturing Electric vehicles





**Oil and gas** Renewable diesel, biodiesel

## What are the most noteworthy technologies?

Many sustainable end-use solutions are past the initial proof of concept phase and innovating to become costeffective; the next economic battleground is to scale them over the next decades

Land consumption	Raw-materials consumption	Sustainability enablers for hard-to-abate industries
Sustainable agriculture, alternative proteins	Circular technologies	Carbon capture use and storage (CCUS)
Micro-irrigation, vertical farming, hydroponics, plant-based and cultured meats, methane inhibitors, green fertilizers	Design, production, recycling and reuse, waste management	Carbon capture use and storage (eg, capture of CO ₂ directly from industrial emission sources ¹ )
Natural capital and nature	Green construction	Carbon removals
Technologies for restoration of forests and natural ecosystems, coastal vegetation, biodiversity, freshwater basins, etc	Energy and water efficiency, waste reduction, eco- friendly materials use (eg, green cement, green steel)	Nature-based solutions (eg, tree planting) and engineered carbon removal (eg, direct air capture, biomass to capture $CO_2$ during energy generation)

1. Excluding bioenergy with carbon capture and storage (BECCS), covered under carbon removals.

# What industries are most affected by transition to net-zero consumption?

Industry affected	Implications from technology trend
Automotive	<ul> <li>Electrification of global fleet, slowly replacing oil-powered internal-combustion engine (ICE) vehicles as costs, battery ranges, and charge times improve</li> </ul>
Agriculture	<ul> <li>Digitally enhanced agronomy services (up- and downstream) for precision agriculture</li> <li>Innovative agriculture technologies (eg, indoor, vertical farming, drip irrigation, GHG-focused animal breeding, gene editing to improve carbon sequestration of plants)</li> <li>Alternative proteins (eg, plant or microorganism based, cultured)</li> </ul>
Construction	<ul> <li>Novel building techniques (eg, insulation to lower space heating/cooling demand, electrification for small-carbon-footprint heating)</li> <li>Increasing use of sustainable materials (eg, green steel, recycled plastics)</li> <li>Change in materials usage patterns (eg, more scrap steel, less carbon-intensive materials)</li> </ul>
	<ul> <li>Waste optimization programs and robust contamination prevention processes</li> <li>Increased adoption of sustainable sourcing practices (eg, bulk purchases, supplier accountability)</li> <li>Sustainability-optimized facility operations (eg, remote sensing for efficient electrification)</li> </ul>
Logistics	<ul> <li>Fleet modernization (eg, electrification and/or vehicles with higher fuel efficiency)</li> <li>Decarbonized fuels (eg, sustainable aviation fuel)</li> <li>Fleet dispatch and travel route optimization for sustainability (eg, shift toward more rail)</li> <li>Truck load optimization (eg, redesign of boxes, double stack pallets)</li> <li>"Green corridors"— trade routes between major port hubs where zero-emission solutions are supported</li> </ul>

# What are some examples of industry-specific use cases stemming from sustainable end use? (1/2)

Technology	Industry example	Technology use case
ccus	Chemicals	<ul> <li>Recycled plastics and specialty plastics created from captured CO₂</li> <li>Conversion of CO₂ into polyurethane foam, displacing hydrocarbon that would otherwise come from fossil fuels</li> <li>Permanent sequestration of carbon¹</li> </ul>
Carbon removal	Oil and gas	<ul> <li>Carbon sequestration as an extension of an enhanced oil recovery (EOR) process</li> <li>CO₂ EOR technology injects CO₂ into partially depleted oilfields to force out additional volumes of oil, with CO₂ being residually trapped and permanently stored</li> </ul>
Green construction	Construction	<ul> <li>New materials generation and design processes through:</li> <li>Improvement of resource efficiency (eg, energy-efficient buildings)</li> <li>New sustainable products and green materials (eg, steel produced with hydrogen and electricity instead of coal)</li> <li>Reuse of waste products (eg, recycled CO₂ in production of fresh concrete)</li> </ul>
1. Subject to sustainable end-of-life disposal of plastic	2.	

# What are some examples of industry-specific use cases stemming from sustainable end use? (2/2)

Technology	Industry example	Technology use case
Natural capital and nature	Mining	<ul> <li>Nature analytics allowing companies with large-footprint activities to:</li> <li>reduce impact on the environment (eg, swap out inputs, change production geographies, minimize large-footprint activity)</li> <li>optimize offsets of irreducible footprint for biodiversity benefits</li> <li>Solutions increased minerals production for climate technologies</li> </ul>
Sustainable agriculture and alternative proteins	Agriculture	<ul> <li>Precision agriculture addressing crop production emissions through:</li> <li>improvements in cultivation practices (eg, improved seeding, optimal crop varieties, water management, methane inhibitors)</li> <li>improvements in fertilization practices (eg, improved fertilization timing, variable-rate fertilization, reduced nitrogen overapplication)</li> <li>reduction in irrigation needs (eg, from flood to drip or sprinkler)</li> </ul>
Circular technologies	CPG	<ul> <li>Circular economy solutions and business models enabled by:</li> <li>optimization of products (eg, material selection, product/packaging design)</li> <li>Improved product and materials flows (eg, optimized reverse logistics)</li> <li>Enhancements in recycling (eg, new material recovery technologies)</li> </ul>

# Who has managed to drive impact through leveraging sustainable consumption tech?

Sustainable end use technologies are already enabling climate impact across a variety of industries; today's main challenge remains scale

CCUS	Oxy and Cemvita Factory launched a pilot project for conversion of captured CO ₂ to bioethylene; OxyChem can then use the bioethylene as feedstock, and resulting chlorovinyls are used in manufacturing of plastics, including foams and PVC pipes	
Carbon removal	Several start-ups, such as RunningTide and <b>kelp blue</b> , have introduced technologies that grow significant amounts of seaweed, seagrasses, and algae through artificial farming and pre-grown seeds, using $CO_2$ to accelerate their growth; the plants are then used to absorb $CO_2$ or converted into food sources for fish and marine animals	
	Frontier is an advance market commitment to incentivize accelerated development of permanent carbon removal by guaranteeing future demand launched by Alphabet, Shopify, Stripe, Meta, McKinsey	
Green construction	ArcelorMittal is developing a series of industrial-scale hydrogen projects for use in steelmaking that will start to deliver substantial CO ₂ emissions savings within the next 5 years	
Natural capital and nature	<b>IKEA</b> includes <b>biodiversity and deforestation considerations</b> in its value chain partnerships (eg, supplier code of conduct), restricting business activities in areas of high conservation value and encouraging suppliers to follow the lead	
Alternative proteins and sustainable agriculture	Nutrien drastically reduced upstream emissions in fertilizer production and became a leader in blue ammonia/blue nitrogen production. Nutrien created one of the industry's first and broadest carbon marketplaces for farmers	
Circular technologies	The Hong Kong Research Institute of Textiles and Apparel (HKRITA) has partnered with Gap Inc to develop eco-friendly production processes and technology solutions, with an initial focus on separation of spandex from used garments and denim decolorization for recycling	

### What should a leader consider to engage with clean technologies?



#### **Benefits**

**Operating savings in the long run:** Cost-effective investments for rapidly scaling end-use-focused clean technologies (eg, green construction)

**Early-mover advantage:** Network benefits for companies that join climate tech ecosystems early

**Incentives:** Support or guarantees for new technology takeoff and increase in adoption (eg, green bonds, loan guarantees, decarbonization subsidies)

**Transparent industry standards:** Mature clean-energy standards in developed countries and global decarbonization commitments

**Vibrant carbon markets:** Rapidly growing global markets for CO₂ permits traded between all clean-energy ecosystem players

#### **Risks and uncertainties**

**Commercialization pathways:** Scale risk for nascent technologies (~50% of clean tech requires support to be cost-competitive)

**Supply chain shortages:** Challenges with steady inputs of hard-to-find input materials

**Upfront and ongoing costs:** Significant additional cost of decarbonization for production facilities and value chains (eg, green-steel production >40% more expensive than conventional)

**Regulatory action:** Alignment of standards across borders and regions

**Changes in consumer behavior:** Ability to share the cost of decarbonization with producers and governments (eg, willingness to pay "green premiums")

# What are some controversial topics within sustainable end use technologies?

		Overall Land consumption Materials consumption Sustainability enablers for hard-to-abate industries					
1	Capital reallocation to accelerate	reallocation to An estimated capital spending of ~\$9.2 trillion per year (an annual increase of as much as \$3.5 trillion from today) is required for a glo transition to a net-zero economy; ~85% of technologies needed to meet this target already exist, highlighting the importance of closin					
	decarbonization	capital funding gap to deploy these technologies across sectors and geographies					
2	Consumer behavior shift	How will consumer mindsets and behaviors change? Where and how will they diverge or converge?					
		Over 1/3 of global consumers are ready to pay a "green premium" as demand grows for environmentally-friendly alternatives; however, attitudes vary across generations, countries, and industries. Relative importance of sustainability during the purchasing process will continue to increase					
3	Feasibility of sustainable agriculture	Is global adoption of sustainable agriculture practices feasible?					
		Sustainable agriculture benefits the environment through helping maintain soil quality, reducing erosion, and preserving water; however, such practices are often hard to abide by for mass agriculture farmers, given implications for crop yields, particularly challenging in regions with food security concerns					
4	Future of circular	To what extent will circular-economy practices replace conventional practices?					
	economy	Current momentum in circular technologies is generating a seismic shift across manufacturing industries globally; however, an attempt to reach a 100% recyclability rate might prove counterproductive if the price of recovery remains higher than the value of the materials recovered. Further, the existing regulatory landscape does not incentivize all ecosystem players to pursue a circular economy					
5	Balance of	What is an appropriate balance between carbon removal and other decarbonization levers?					
	decarbonization levers	CCUS is necessary in industries without other decarbonization alternatives and is already cost-effective for some industrial processes; however, investments in CCUS removals may divert funds and attention away from the critical business of reducing emissions, further propping up the fossil fuel industry					

### **Additional resources**

McKinsey Platform for Climate Technologies

The net-zero transition: What it would cost, what it could bring

Delivering the climate technologies needed for net zero

Decarbonizing the world's industries: A net-zero guide for nine key sectors

McKinsey & Company **Report Conclusion**